### 2012 Income

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undesignated Giving</td>
<td>$2,099,717</td>
</tr>
<tr>
<td>Designated Giving</td>
<td>$4,376,993</td>
</tr>
<tr>
<td>Gifts In-Kind†</td>
<td>$971,680</td>
</tr>
<tr>
<td><strong>2012 Total Giving</strong></td>
<td><strong>$7,448,390</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011 Funds Designated for 2012</td>
<td>$757,894</td>
</tr>
<tr>
<td>Grand Total Available</td>
<td>$8,206,284</td>
</tr>
</tbody>
</table>

†Gifts In-Kind are items and services gifted to Children of the Nations (e.g., equipment, supplies, medical and surgical services, consultants, professional services, etc.). Dollar values are estimated by management.

### 2012 Financial Results

Note: Figures contained in this 2012 year-end report are our best calculated estimates based on actual country statistics. Final dollar amounts can be found on our website once IRS 990 statements are filed. Financial amounts are subject to final independent audit.

### Revenue Sources

- **Increased Annual Income**
- **Previous Year’s Income**

### Gross Annual Income

- **2008**
  - Increased Annual Income: $5,020,222 (14%)
  - Previous Year’s Income: $5,394,983 (7%)
- **2009**
  - Increased Annual Income: $5,394,983 (10%)
  - Previous Year’s Income: $5,932,044 (24%)
- **2010**
  - Increased Annual Income: $7,381,614 (24%)
  - Previous Year’s Income: $7,448,390 (1%)

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2012 Financial Results

2012 Expenses

Children’s Programs, Projects and Development $6,529,517

Dominican Republic
- Children’s Programs $454,778
- Projects and Development $15,314
- Medical Clinic $41,589
- Gifts In-Kind $402,000
- TOTAL $913,681

Malawi
- Children’s Programs $663,366
- Projects and Development $153,409
- Gifts In-Kind $118,000
- TOTAL $934,775

Sierra Leone
- Children’s Programs $298,511
- Projects and Development $105,690
- Agriculture $11,141
- Churches $6,352
- Gifts In-Kind $130,740
- TOTAL $552,434

Uganda
- Children’s Programs $253,877
- Projects and Development $179,276
- Gifts In-Kind $19,166
- TOTAL $452,319

Haiti
- Children’s Programs $100,732
- Gifts In-Kind $125,907
- TOTAL $226,639

International Support
- Missionaries* $1,595,421
- Venture Participants** $1,408,152
- Meal Packaging & Shipping $270,230
- Gifts In-Kind $175,866
- TOTAL $3,449,669

Administration $435,811
Fundraising $291,058

2012 TOTAL EXPENSES $7,256,386

2012 Funds Designated for 2013 $948,898
Grand Total $8,206,284
Ending Net Assets $2,143,028

Note:
*Missionaries in every country are responsible for securing contributions to cover their Board-approved salary, training, ministry and fundraising expenses or to pay for living expenses while overseas. This figure also includes US missionaries.
**Venture Participants serving in every country are responsible for securing contributions to cover their travel and in-country costs.

2012 Use of Funds

- Children’s Programs, Projects and Development... 90%
- Administration... 6%
- Fundraising... 4%