ANNUAL INCOME TREND

(Millions of Dollars)

- Increased Annual Income
- Previous Year’s Income

2010: $5,932,044 (10%)
2011: $7,381,614 (24%)
2012: $7,741,422 (5%)
2013: $8,651,531 (12%)
2014 (est.): $8,779,126 (1%)

2014 REVENUE SOURCES

Total 2014 Revenue: $8,779,126

- 62% Individuals
- 17% Gifts In-Kind
- 11% Churches
- 5% Businesses
- 5% Family Foundations

ADMINISTRATIVE EXPENSE TREND

(% of Total Expense)

- 2010: 7.3%
- 2011: 5.9%
- 2012: 5.7%
- 2013: 5.8%
- 2014 (est.): 6.3%

10% Previous Year’s Income
24% Increased Annual Income
5% Previous Year’s Income
12% Increased Annual Income
1% Previous Year’s Income
### Children’s Programs, Projects and Development

#### Dominican Republic
- Children’s Programs: $516,565
- Projects and Development: $12,797
- Medical Clinic: $32,091
- Gifts In-Kind: $368,096
- **TOTAL**: $929,549

#### Haiti
- Children’s Programs: $87,148
- Projects and Development: $10,000
- Gifts In-Kind: $68,841
- **TOTAL**: $165,989

#### Malawi
- Children’s Programs: $652,580
- Projects and Development: $144,468
- Gifts In-Kind: $216,920
- **TOTAL**: $1,013,968

#### Sierra Leone
- Children’s Programs: $372,316
- Projects and Development: $359,128
- Agriculture: $12,275
- Churches: $7,408
- Gifts In-Kind: $436,338
- **TOTAL**: $1,187,465

#### Uganda
- Children’s Programs: $340,082
- Projects and Development: $197,091
- Gifts In-Kind: $129,980
- **TOTAL**: $667,153

#### International Support
- Missionaries*: $1,867,516
- Venture Participants**: $1,055,663
- Meal Packaging and Shipping: $254,983
- Gifts In-Kind: $176,865
- **TOTAL**: $3,355,027

#### Administration
- **TOTAL EXPENSES**: $7,319,151

#### Fundraising
- **TOTAL EXPENSES**: $529,953

#### 2014 TOTAL EXPENSES
- Designated for 2015: $2,401,447
- Grand Total: $10,739,478
- 2014 Ending Net Assets: $3,254,291

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**Note:**
*Missionaries in every country are responsible for securing contributions to cover their board-approved salary, training, ministry, and fundraising expenses, or to pay for living expenses while overseas. This figure also includes US missionaries.*

**Venture Participants serving in every country are responsible for securing contributions to cover their travel and in-country costs.**

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**Note:**
Figures contained in this report are our best calculated estimates based on actual country statistics. Final dollar amounts can be found at cotni.org/2014-financials once IRS 990 statements are filed. Financial amounts are subject to final independent audit.